



## **Questions when interviewing coaches.**

Finding the right coach is the most important step to ensure success with your business. It is not only important that you “click” with your coach but that your coach has the training, skills, experience and tools to support your growth and success.

- 1. Through what organization are you certified?**
- 2. What kind of specialized training do you have?**
- 3. How long have you been coaching?**
- 4. What type of coaching do you do?**
- 5. What can your clients expect from you?**
- 6. What commitment do you ask of your clients?**
- 7. What tools do you use in your coaching and why?**

### **Kim's answers:**

1. I am certified through the ICF (International Coach Federation) that was formed in 1995 and is the leading global organization setting high professional standards and provides independent certification.
2. I completed the Core Essentials Program at CoachU and am continuing my education in The Advanced Coaching Program™. Coach U is the leading global provider of coach training programs. The Advanced Coaching Program™ (ACP™) meets the academic requirements for becoming an Associate Certified Coach (ACC), Professional Certified Coach (PCC) or Master Certified Coach (MCC) through the International Coach Federation (ICF).
3. I have been informally coaching individuals throughout my professional career since 1993 and have been formally coaching clients for almost 5 years.
4. I have experience in executive coaching, coaching entrepreneurs and network marketing teams as well as managers and individual contributors in corporate organizations.
5. Clients can expect complete confidentiality, professionalism, deep focus and attention to client needs. I also support clients with finding strategies to move their business forward at a faster rate, acknowledgement and support of challenges, celebration of successes and complete and total presence in each and every session.
6. In order for my clients to get the best results possible, a minimum commitment of three months is required.
7. I incorporate a variety of tools to help my clients maximize growth and success. These tools include but not limited to DISC Assessments, PE Profiles, COACH U personal foundation programs, RI Training CD's for network marketing clients, as well as other COACHU programs specifically for coaching clients.